



DSW

DSW.com

2.0 Purchase Order (PO) Requirements

2.1 General Instructions

- Buyers do not provide any copies of PO. Purchase Order Management (POM) team provides initial copy of PO for confirmation of details.
 - Business unit name (DSW, DSW Leased, & DSW.com)
 - Vendor name
 - Company buyer's name
 - Season of the PO/item (i.e. "F09" = Fall 2009)
 - Item order, delivery, start-ship, and cancellation dates
 - PO number
 - PO commercial and freight terms (terms used to specify invoice and freight payment methods)
 - Vendor item style number and color description for confirmation
 - Unit cost (Company cost for the item) added to PO at point of sale.
 - Size run and packing instructions
 - Prepack code (when indicated on order)
- Sample PO form:

PO # 38786		APPROVED	DSW Inc.	Vendor Copy	Page 1 of 3																																																																																																																																															
Business Unit: DSW Department: 1020 Mens Boots Vendor: DSW Inc. Purchase Agreement Per:		Order Date: 26-JUL-2007 Ex Factory / Start Ship: 16-AUG-2007 Delivery Date: 27-AUG-2007 Cancel If not Shipped Before: 24-AUG-2007		FOB: WALN Terms: Net 30 days Ship Complete Or Cancel: YES Buying Agency Agreement: NO Season: F07 [Event Code:]																																																																																																																																																
Bill To: DSW-HQ Accounts Ship To: DSW INC 4150 East 7th Avenue Columbus, OH 43219		Vendor Instructions:		Pre Ticket: NO EOI: NO Order based on approval of confirmation samples of each shoe color: NO in size [Color and tag as NO CHANGE. Note: Tag DSW must be marked on the product inside the right shoe. NO]																																																																																																																																																
PO Totals Unit Cost: \$88,518.68 Cases: 206 Pairs: 1236																																																																																																																																																				
<table border="1" style="width: 100%; border-collapse: collapse; font-size: 8px;"> <thead> <tr> <th>ESN</th> <th>7 Digit SKU</th> <th>Item Description</th> <th>Vendor Style</th> <th>Vendor Color</th> <th>Unit Cost</th> <th>Class</th> <th>Sub Class</th> <th>Color Code</th> <th>Unit Pack</th> <th>DSW Pack Code</th> <th>Cases</th> <th>Pairs</th> </tr> </thead> <tbody> <tr> <td>00000001662791</td> <td>4832176</td> <td>4308 INSPRED MOC TOE BT</td> <td>4308</td> <td>ARSEL</td> <td>\$68.88</td> <td>0020</td> <td>0070</td> <td>230</td> <td>300K-1</td> <td>25</td> <td>150</td> <td></td> </tr> <tr> <td>00000001662791</td> <td>4832176</td> <td>4308 INSPRED MOC TOE BT</td> <td>4308</td> <td>ARSEL</td> <td>\$68.88</td> <td>0020</td> <td>0070</td> <td>230</td> <td>300K-1</td> <td>25</td> <td>150</td> <td></td> </tr> <tr> <td>00000001662791</td> <td>4832184</td> <td>4310 INSPRED MOC TOE BT</td> <td>4310</td> <td>NEW TAN</td> <td>\$68.88</td> <td>0020</td> <td>0070</td> <td>210</td> <td>300K-1</td> <td>25</td> <td>150</td> <td></td> </tr> <tr> <td>00000001662791</td> <td>4832184</td> <td>4310 INSPRED MOC TOE BT</td> <td>4310</td> <td>NEW TAN</td> <td>\$68.88</td> <td>0020</td> <td>0070</td> <td>210</td> <td>300K-1</td> <td>25</td> <td>150</td> <td></td> </tr> <tr> <td>00000001662791</td> <td>4832044</td> <td>4307 ORIGINAL MOC BY MESH</td> <td>4307</td> <td>WALNUT</td> <td>\$59.38</td> <td>0020</td> <td>0070</td> <td>210</td> <td>300K-1</td> <td>25</td> <td>150</td> <td></td> </tr> <tr> <td>00000001662791</td> <td>4832044</td> <td>4307 ORIGINAL MOC BY MESH</td> <td>4307</td> <td>WALNUT</td> <td>\$59.38</td> <td>0020</td> <td>0070</td> <td>210</td> <td>300K-1</td> <td>25</td> <td>150</td> <td></td> </tr> <tr> <td>00000001662791</td> <td>4832036</td> <td>4305 ORIGINAL MOC BY MESH</td> <td>4305</td> <td>REDW</td> <td>\$59.38</td> <td>0020</td> <td>0070</td> <td>260</td> <td>300K-1</td> <td>3</td> <td>18</td> <td></td> </tr> <tr> <td>00000001662791</td> <td>4832036</td> <td>4305 ORIGINAL MOC BY MESH</td> <td>4305</td> <td>REDW</td> <td>\$59.38</td> <td>0020</td> <td>0070</td> <td>260</td> <td>300K-1</td> <td>3</td> <td>18</td> <td></td> </tr> <tr> <td>00000001662791</td> <td>4831889</td> <td>4300 EVOLVED FLAT TOE BT</td> <td>4300</td> <td>BLACK</td> <td>\$64.13</td> <td>0020</td> <td>0070</td> <td>201</td> <td>300K-1</td> <td>25</td> <td>150</td> <td></td> </tr> <tr> <td>00000001662791</td> <td>4831889</td> <td>4300 EVOLVED FLAT TOE BT</td> <td>4300</td> <td>BLACK</td> <td>\$64.13</td> <td>0020</td> <td>0070</td> <td>201</td> <td>300K-1</td> <td>25</td> <td>150</td> <td></td> </tr> </tbody> </table>						ESN	7 Digit SKU	Item Description	Vendor Style	Vendor Color	Unit Cost	Class	Sub Class	Color Code	Unit Pack	DSW Pack Code	Cases	Pairs	00000001662791	4832176	4308 INSPRED MOC TOE BT	4308	ARSEL	\$68.88	0020	0070	230	300K-1	25	150		00000001662791	4832176	4308 INSPRED MOC TOE BT	4308	ARSEL	\$68.88	0020	0070	230	300K-1	25	150		00000001662791	4832184	4310 INSPRED MOC TOE BT	4310	NEW TAN	\$68.88	0020	0070	210	300K-1	25	150		00000001662791	4832184	4310 INSPRED MOC TOE BT	4310	NEW TAN	\$68.88	0020	0070	210	300K-1	25	150		00000001662791	4832044	4307 ORIGINAL MOC BY MESH	4307	WALNUT	\$59.38	0020	0070	210	300K-1	25	150		00000001662791	4832044	4307 ORIGINAL MOC BY MESH	4307	WALNUT	\$59.38	0020	0070	210	300K-1	25	150		00000001662791	4832036	4305 ORIGINAL MOC BY MESH	4305	REDW	\$59.38	0020	0070	260	300K-1	3	18		00000001662791	4832036	4305 ORIGINAL MOC BY MESH	4305	REDW	\$59.38	0020	0070	260	300K-1	3	18		00000001662791	4831889	4300 EVOLVED FLAT TOE BT	4300	BLACK	\$64.13	0020	0070	201	300K-1	25	150		00000001662791	4831889	4300 EVOLVED FLAT TOE BT	4300	BLACK	\$64.13	0020	0070	201	300K-1	25	150	
ESN	7 Digit SKU	Item Description	Vendor Style	Vendor Color	Unit Cost	Class	Sub Class	Color Code	Unit Pack	DSW Pack Code	Cases	Pairs																																																																																																																																								
00000001662791	4832176	4308 INSPRED MOC TOE BT	4308	ARSEL	\$68.88	0020	0070	230	300K-1	25	150																																																																																																																																									
00000001662791	4832176	4308 INSPRED MOC TOE BT	4308	ARSEL	\$68.88	0020	0070	230	300K-1	25	150																																																																																																																																									
00000001662791	4832184	4310 INSPRED MOC TOE BT	4310	NEW TAN	\$68.88	0020	0070	210	300K-1	25	150																																																																																																																																									
00000001662791	4832184	4310 INSPRED MOC TOE BT	4310	NEW TAN	\$68.88	0020	0070	210	300K-1	25	150																																																																																																																																									
00000001662791	4832044	4307 ORIGINAL MOC BY MESH	4307	WALNUT	\$59.38	0020	0070	210	300K-1	25	150																																																																																																																																									
00000001662791	4832044	4307 ORIGINAL MOC BY MESH	4307	WALNUT	\$59.38	0020	0070	210	300K-1	25	150																																																																																																																																									
00000001662791	4832036	4305 ORIGINAL MOC BY MESH	4305	REDW	\$59.38	0020	0070	260	300K-1	3	18																																																																																																																																									
00000001662791	4832036	4305 ORIGINAL MOC BY MESH	4305	REDW	\$59.38	0020	0070	260	300K-1	3	18																																																																																																																																									
00000001662791	4831889	4300 EVOLVED FLAT TOE BT	4300	BLACK	\$64.13	0020	0070	201	300K-1	25	150																																																																																																																																									
00000001662791	4831889	4300 EVOLVED FLAT TOE BT	4300	BLACK	\$64.13	0020	0070	201	300K-1	25	150																																																																																																																																									
<table border="1" style="width: 100%; border-collapse: collapse; font-size: 8px;"> <thead> <tr> <th>ESN</th> <th>7 Digit SKU</th> <th>ESN</th> <th>7 Digit SKU</th> <th>ESN</th> <th>7 Digit SKU</th> <th>ESN</th> <th>7 Digit SKU</th> <th>ESN</th> <th>7 Digit SKU</th> <th>Total</th> </tr> </thead> <tbody> <tr> <td>300K-1</td> <td>M</td> <td>1</td> <td>1</td> <td>1</td> <td>1</td> <td>2</td> <td>2</td> <td>1</td> <td>1</td> <td>1</td> <td>6</td> </tr> <tr> <td>300K-1</td> <td>M</td> <td>1</td> <td>1</td> <td>1</td> <td>1</td> <td>2</td> <td>2</td> <td>1</td> <td>1</td> <td>1</td> <td>6</td> </tr> </tbody> </table>						ESN	7 Digit SKU	ESN	7 Digit SKU	ESN	7 Digit SKU	ESN	7 Digit SKU	ESN	7 Digit SKU	Total	300K-1	M	1	1	1	1	2	2	1	1	1	6	300K-1	M	1	1	1	1	2	2	1	1	1	6																																																																																																												
ESN	7 Digit SKU	ESN	7 Digit SKU	ESN	7 Digit SKU	ESN	7 Digit SKU	ESN	7 Digit SKU	Total																																																																																																																																										
300K-1	M	1	1	1	1	2	2	1	1	1	6																																																																																																																																									
300K-1	M	1	1	1	1	2	2	1	1	1	6																																																																																																																																									

2.1 General Instructions continued on following pages



DSW

DSW.com

2.1 General Instructions

- Vendors must provide Purchase Order Management Team (POM) with the correct vendor style name/number and NRF color code of the merchandise for entry into the Company PO system within **15 business days** following receipt of the PDF approval copy of the PO by the vendor. This information can be forwarded to the Company via email. Failure to provide this information within 15 business days may result in a chargeback.
- UPC enabled vendors must ensure the transmission of corresponding UPC codes for PO items either directly to DSW (832 Direct) or to an on-line catalog (GXS or Intertrade) within the same time period. Failure to load this information within 15 business days may result in a chargeback.
- Additionally, the Company will request that all UPC enabled vendors establish a data trading agreement that allows the use of the vendor's UPC codes for PO merchandise. EDI/Vendor Compliance will contact the vendors requesting access to their online UPC catalog (GXS, InterTrade) data. UPC code information can be transmitted to DSW via 832 Direct transmission. The specifications for the 832 Direct transmission are in the EDI section of the DSW Vendor Website.
- On POs sourced to a UPC enabled vendor merchandise must be labeled with the vendor's UPC tag.
- To be setup for UPCs, please contact DSW_POM_VendorCompliance@dswinc.com
- UPC enabled Vendors are responsible for loading 12-digit UPCs into an online UPC Catalog
 - DSW can download vendor UPCs from GXS or Intertrade, below are contacts from GXS and Intertrade for assistance in setting up an online UPC Catalog
 - **GXS** - jdivjak@opentext.com cataloguesupport@opentext.com
 - **Intertrade** - catalogue@intertrade.com
- Following receipt of vendor style ID, NRF color, and description of merchandise the Company will send the vendor a final copy of the PO (see sample above) via email and/or the 850 EDI transmission of the PO. The final copy/850 are the only documents to be used for fulfillment of a Company's order. Final copies will contain the following information, but it is not inclusive. - DSW style number and SKU number which are added to PO after receipt of vendor item description, color description, style, and color number.
- Vendors need to ensure all shoe boxes are labeled with the vendor's internal UPC bar-coded tag which matches the Company and vendor's style and color. (See section 3 page 1 for a sample of **UPC code label.**)

2.1 General Instructions continued on following pages



DSW

DSW.com

2.1 General Instructions continued

- The Company may request that merchandise be shipped pre-ticketed with retail price labels supplied by the vendor (typically non-EDI vendors). Pre-ticketing instructions are found on the PO in the vendor instruction section. Any questions concerning preticketing requests should be directed to POM EDI/Vendor Compliance Department
DSW_POM_VendorCompliance@dswinc.com.
- When pre-ticketing merchandise, the vendor will apply all retail price tickets prior to merchandise shipment. Questions concerning price tickets and/or placement instructions need to be addressed to DSW_POM_Vendor Compliance DSW_POM_VendorCompliance@dswinc.com.
- Any exceptions to PO preparation or packing instructions/specifications need to be approved, in writing, by the Buyer team prior to merchandise shipment.
- Vendor style and/or color substitutions are not permitted without the prior approval of the Company Buyer.
- Terms and Conditions of Purchase are outlined on the reverse side of the PO. Additional copies of the PO terms and conditions can be obtained by visiting the Company's vendor website at: <https://www.designerbrands.com/vendors/>.
- The Company uses five buying unit designators to identify the responsible entity for PO sourcing:
29 – indicates DSW stores
58 – indicates DSW.com

The Company buyer is responsible for indicating the correct buying unit on the PO.

2.2 Merchandise Configuration Types (Packing & Ticketing Methods)

- The Company specifies three types of merchandise packing configurations; 1 – prepacked or musical (solid style, color, and assorted sizes merchandise), 2 – closeout/closeout-take all (mix of vendor prepacked and single style, color, and size merchandise), and 3 – unit based (solid style, color, size, and dimension). The Company PO will indicate merchandise packing instructions by size and quantity in the “*Pack Code*” and “*Size Run*” sections. Questions concerning specific merchandise configuration will need to be forwarded to the EDI/Vendor Compliance team prior to merchandise shipment.

Merchandise Configuration continued on following pages



DSW

DSW.com

2.2 Merchandise Configuration Types (Packing & Ticketing Methods)

- Merchandise from different orders, styles, or colors cannot be configured in the same shipping carton and may be subject to chargeback.
- Any merchandise (accessories or footwear) requiring shipping cartons smaller than the Company's accepted dimensions need to be master packed into larger cartons per Section 4.1 and 4.2. All questions regarding this requirement need to be addressed to the Company's Vendor Relation team.
- Vendors receiving orders without any merchandise configuration instructions need to notify the appropriate Purchase Order Management (POM) Specialist.